

F.Y. B.Com.

Class	Sr. No	Sub Name/ Courses name	Outcomes
F.Y.B.Com	1	Subject Name : Compulsory English Course Code -: 101	a) offered students good pieces of prose and poetry so that they realize the beauty and communicative power of English b) exposed them to native cultural experiences and situations so that they understand the importance and utility of English language c) developed linguistic competence and communicative skills among the students d) developed oral and written communicative skills among the students so that their employability enhances and English becomes the medium of their livelihood and personality
	2	Compulsory Paper Subject Name : Financial Accounting Course Code -: 102	1. imparted the knowledge of various accounting concepts 2. Instilled the knowledge about accounting procedures, methods and techniques. 3.Acquainted them with practical approach to accounts writing by using software package.
	3	Compulsory Paper Subject Name : Business Economics (Micro) Course Code -: 103	1. exposed Students of Commerce to basic micro economic concepts and inculcate an analytical approach to the subject matter. 2. stimulateed the student interest by showing the relevance and use of various economic theories. 3.applied economic reasoning to problems of business.
	4	Optional Paper Subject Name : Business Mathematics and Statistics Course Code -: 104 (A)	1. prepared for competitive examinations 2. Introduced the concept of Simple interest, compound interest and the concept of EMI. 3. Introduced the concept of shares and to calculate Dividend 4. .Introduced the concept of population and sample. 5. used frequency distribution to make decision. 6. Introduced and to calculate various types of averages and variations. 7. Introduced the concept and application of profit and loss in business. 8. Introduced how to solve LPP to maximize the profit and to minimize the cost.

5	Optional Paper Subject Name : Computer Fundamentals Course Code -: 104 (B)	<ol style="list-style-type: none"> 1. Acquainted students familiar with Computer environment. 2. Tried to make the students familiar with the basics of Operating System and business communication tools. 3. Tried to make the students familiar with basics of Network, Internet and related concepts. 4. Tried to make awareness among students about applications of Internet in Commerce. 5. Tried to enable students to develop their own web site.
6	Optional Paper Subject Name : Banking and Finance [Fundamentals of Banking] Course Code -: 105 – b.	<ol style="list-style-type: none"> 1. Acquainted the students with the fundamentals of banking. 2. Developed the capability of students for knowing banking concepts and operations. 3. Tried to make the students aware of banking business and practices. 4. To give thorough knowledge of banking operations. 5. Tried to enlighten the students regarding the new concepts introduced in the banking system.
7	Optional Paper Subject Name -: Marketing and Salesmanship [Fundamentals of Marketing] Course Code -: 106 – c.	<ol style="list-style-type: none"> 1) General Objective of the Paper. <ol style="list-style-type: none"> a) Tried to create awareness about market and marketing. b) Tried to establish link between commerce/Business and marketing. 2) Core Objectives of the paper. <ol style="list-style-type: none"> a) Acquainted the basic concept of marketing. b) Acquainted marketing philosophy and generating ideas for marketing research. c) created awareness to know the relevance of marketing in modern competitive world. d) developed an analytical ability to plan for various marketing strategy
8	Subject Name : Marathi	<p>१ वाणिज्य विषयाच्या विद्यार्थ्यांना मराठीच्या व्यवहारक्षेत्राची माहिती दिली. विविध क्षेत्रातील भाषा व्यवहाराचे स्वरूप व गरज समजावून दिली.</p> <p>२ या व्यवहार क्षेत्रातील मराठी भाषेचे स्थान स्पष्ट करणे व त्यातील मराठीच्या प्रत्यक्षापराचा अभ्यास केली.</p> <p>३ विविध क्षेत्रातील मराठीचा अभ्यास करण्यासाठी प्रसारमाध्यमाचे स्वरूप व त्यातील भाषण व्यवहार समजावून दिली.</p> <p>४ प्रसारमाध्यमातील विविध लेखन प्रकारांचा अभ्यास व प्रत्यक्ष लेखन केले.</p>

S.Y. B.Com.

Class	Sr. No	Sub Name/ Courses name	Outcomes
S.Y.B.Com	1	Compulsory Paper Subject Name -: Business Communication. Course Code -: 201.	1. Tried to make them understand the concept, process and importance of communication. 2. Tried to make them develop awareness regarding new trends in business communication. 3. Tried to provide knowledge of various media of communication. 4. Tried to make them develop business communication skills through the application and exercises.
	2	Compulsory Paper Subject Name -: Corporate Accounting Course Code -: 202	Tried to make enable the students to develop awareness about Corporate Accounting in conformity with the provisions of Companies Act and Accounting as per Indian Accounting Standards. 1. Tried to make them aware the students about the conceptual aspect of corporate accounting 2. Tried to make them enable the students to develop skills for Computerized Accounting 3. Tried to make them enable the students to develop skills about accounting standards
	3	Compulsory Paper Subject Name -: Business Economics (Macro) Course Code -: 203	1. The objective of the course is to familiarize the students the basic concept of Macro Economics and application. 2. Tried to make them Study the behavior of the economy as a whole. 3. Tried to make them Study the relationship among broad aggregates. 4. Tried to make them apply economic reasoning to problems of the economy.
	4	Compulsory Paper Subject Name -: Business Management Course Code -: 204	1. Provided basic knowledge & understanding about business management concept. 2. Provided an understanding about various functions of management.
	5	Compulsory Paper Subject Name -: Elements of Company Law. Course Code -: 205	1) tried to impart students with the knowledge of fundamentals of Company Law. 2) Tried to update the knowledge of provisions of the Companies Act of 2013. 3) Tried to apprise the students of new concepts involving in company law regime. 4) triedTo acquaint the students with the duties and responsibilities of Key

			Managerial Personnel. 5) Tried To impart students the provisions and procedures under company law.
	6	Banking & Finance Special Paper I Subject Name -: Indian Banking System - I Course Code -: 206 – B.	1.tried create the awareness among the students of Indian banking system. 2.tried to enables students to understand the reforms and other developments in the Indian Banking 3. provided students insight into the functions and role of Reserve Bank of India.
	7	Marketing Management Special Paper I Subject Name -: Marketing Management. Course Code -: 206 – H.	<ul style="list-style-type: none"> • tried to orient the students recent trends in marketing management • tried to create awareness about marketing of ecofriendly products in the society through students • Tried to inculcate knowledge of various aspects of marketing management through practical approach • Tried to acquaint the students with the use of E-Commerce in competitive environment • helped the students understand the influences of marketing management on consumer behavior

T.Y.B.Com

Class	Sr. No	Sub Name/ Courses name	Outcomes
T.Y.B.Com	1	Compulsory Paper Subject Name -: Business Regulatory Framework (Mercantile Law) Course Code -: 301.	1. acquainted students with the basic concepts, terms & provisions of Mercantile and Business Laws 2. tried to develop the awareness among the students regarding these laws affecting business, trade and commerce
	2	Compulsory Paper Subject Name -: Advanced Accounting. Course Code -: 302	1 tried to impart the knowledge of various accounting concepts . 2 tried to instill the knowledge about accounting procedures, methods and techniques. 3 tried to acquaint them with practical approach to accounts writing by using software package. TE
	3	Compulsory Paper Subject Name -: Indian & Global Economic Development Course Code -: 303 (A)	1) Tried to expose students to a new approach to the study of the Indian Economy. 2) Helped the students in analyzing the present status of the Indian Economy. 3) Tried to enable students to understand the process of integration of the Indian Economy with other economics of the world. 4) Tried to acquaint students with the emerging issues in policies of India's foreign trade.
	4	Compulsory Paper Subject Name -: Auditing & Taxation Course Code -: 304	The Study of Various Components of this course will enable the students: 1. Acquainted themselves about the concept and principles of Auditing, Audit process, Assurance Standards, Tax Audit, and Audit of computerized Systems. 2. Tried to get knowledge about preparation of Audit report. 3. Make them understand the basic concepts and to acquire knowledge about Computation of Income, Submission of Income Tax Return, Advance Tax, and Tax deducted at Source, Tax Collection Authorities under the Income Tax Act, 1961.
	5	Banking & Finance Special Paper II Subject Name -: Financial Markets and Institutions in India. Course Code -: 305 – b.	1. Tried to acquaint the students with Financial Markets and its various segments. 2. Tried give the students and understanding of the operations and developments in financial markets in India. 3. Tried enable them to gain an insight into the functioning and role of financial institutions in the Indian Economy.
	6	Marketing Management Special Paper II Subject Name -: Marketing Management. Course Code -: 305 – h.	1 Tried to make them understand the concept and functioning of marketing planning and sales management 2 tried to make them know marketing strategies and organization 3 informed various facets of marketing with regulatory aspects 4 Tried to make them understand marketing in

			globalize scenario
7	Banking & Finance Special Paper III Subject Name -: Banking Law and Practices in India. Course Code -: 306 – b.		<ol style="list-style-type: none"> 1. acquainted the students with Banking Law and Practice in relation to the Banking system in India 2. Tried to Make them understand the legal aspects of Banking transactions and its implications as Banker and Customer. 3. tried to make the Students aware of the Banking Law and Practice in India
8	Marketing Management Special Paper III Subject Name -: Marketing Management. Course Code -: 306 – h		<ol style="list-style-type: none"> 1. Tried to make them know detailing of Marketing Research 2. Tried to make them understand the role Brand and Distribution Management in marketing 3. Tried to inform about Marketing and Economic Development 4. tried to make them Know of the importance of control on marketing activities